

Short-term rentals are everywhere

Short Term Rentals are everywhere

- They are not new
- They are not a trend
- They are not going away
- •\$100 billion global market

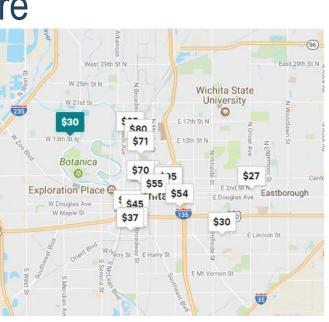












Michigan's numbers



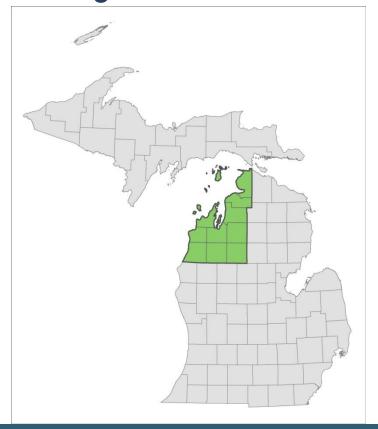
- Our 10 county region accounts for 25% of Michigan's short-term rentals
- 6,235 of 24,869 listings (May 2018)
- The same ten counties accounts for just 3% of the population

Our region

Six of the 10 counties in this region are in the top 20 counties with the most listings:

•	Leelanau	#2
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- Charlevoix #4
- Grand Traverse #8
- Emmet #11
- Antrim #13
- Benzie #16



A growing industry



- In Michigan the number of short-term rental listings has grown 233% in just two years!
- 84% of the listings are for the entire home



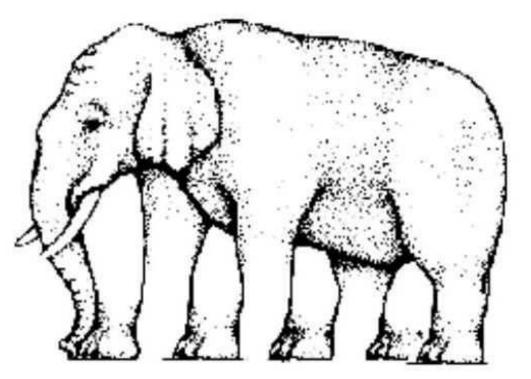
To regulate or not...

- Know why you are choosing to regulate
 - Impacts on neighborhood/community
 - Noise, parking, other nuisances
 - Preserve year-round housing
- Understand the marketplace
- Enforcement considerations



There are many viewpoints

- Homeowner
- Neighbors
- Realtors
- Local government
- State Government
- Courts
- Chamber of Commerce
- Area B&B, Motels, Hotels



Industry viewpoints

- National Association of Realtors:
 - The right to rent is a core property right
 - Regulations should apply to every residence equally
- Insurance companies
 - Any rental operation (long or short term) is a business, therefore it requires special insurance
 - Homeowners insurance does not cover actions/claims of the renters

Court Cases

Concerned Property Owners v Charter Township of Garfield

- Michigan Court of Appeals ruled in favor of the Township on the basis that short-term rentals were not permitted under the old ordinance.
- Various cases have upheld restrictions on short-term rentals whether the ban comes from an ordinance or arises from private deed restrictions by condominium and homeowners associations.

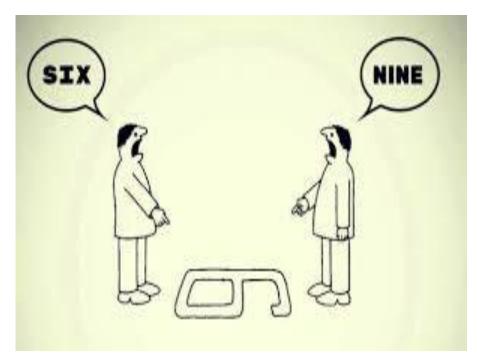


Introduced legislation

- Senate Bill 326 / House Bill 4503
- Short term rentals:
 - are a residential use of property and a permitted use in all residentially zoned districts
 - are not subject to a special use or conditional use permit
 - are not a commercial use of property

Community Perspective

- There are many invested viewpoints
- Every community has varying issues
- Each community needs to determine if it wants or needs regulation
- There are many approaches to the idea of regulation



Different community responses

Municipality	Not Allowed	Allowed	Allowed in Some Districts	Registration Only	Permit /License Required
Acme Township		X		99	X
Bingham Township		X		23	
Cadillac		X			X
Charlevoix	12	X		X	
Elk Rapids - Village			Х	9	
Frankfort			Х	20	
Harbor Springs		X			Special Land Use
Garfield Township	12	42	Х		
Hayes Township			Х	0	X
Long Lake Township				X-in discussion	
Milton Township		X		X	
Peninsula Township	X				
Suttons Bay Township		X		9	X
Suttons Bay -Village		X	X		X
Torch Lake Township	X				
Traverse City	X				

Remain balanced

- Consider all interested parties
- Don't let one side set the agenda, even if they speak louder
- Regulate fairly
- Do what is right for community



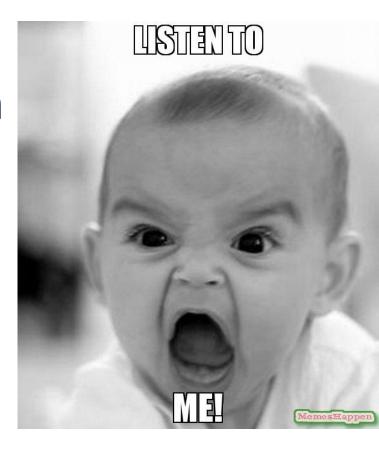
Determine Priorities first

- Understand why you want to regulate
- What is important to the community?
 - Neighborhood character
 - Quality of life
 - Housing pressures
 - Nuisance issues
 - Safety
 - Regulatory consistency
 - Other?



Get public input

- Listen
- Let people express their opinion
 - Let them rant if they need
- Don't verify or refute
- Look for underlying patterns
- Address the root cause
- Discuss before it is a hot issue



STRs are difficult to regulate

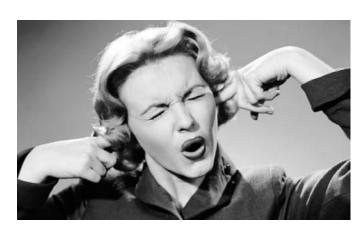
- Make sure standards are enforceable
- Only adopt what you can and will enforce
- The more complex the ordinance the more difficult enforcement will be
- Consider time limits of staff



Some ordinance Considerations

- Type of structure
- How many per parcel
- Minimum length of rental period
- Local contact person
- Notify the neighbors
- Maximum occupancy number

- Septic system inspection
- Parking
- Fireworks
- Noise
- Campfires
- Trash
- Watercraft
- Other?





Recap

- Short term rentals are everywhere
- They are here to stay
- Everyone is invested and has an opinion
- Decide what is important to you community
- Take action?



Questions

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