



Webinar: Selling to the State of Michigan

Presented by the NW Michigan PTAC (Procurement Technical Assistance Center)

WHEN:

May 29, 2019
11:00 am - 12:30 pm

WEBINAR

[Register here](#)

Once registered, you'll receive an email - usually within one working day - with instructions on how to join the webinar. If you have not received the email by the day before the webinar, please contact Suzanne Hartnett at 231.929.5068 or Suzanne.Hartnett@networksnorthwest.org

The Department of Technology Management and Budget (DTMB) Procurement Office serves as the Central Purchasing office for the State of Michigan. Each year, the DTMB oversees hundreds of multi-year contracts valued at billions of dollars. Other State agencies have purchasing authority up to \$500 K and small purchases < \$10K are handled event differently.

Did you know that the State has an Extended Purchasing Program that allows Cities, Counties, and other local units of government to use State Contracts?

This webinar will cover the basics of what you need to know to get started on your way to selling to the State of Michigan. Topics include an overview of the State's procurement process, which State Agencies are in charge of buying what, how you can find opportunities, and what resources are available to help.

This seminar will cover:

- What does the State buy and who does the buying?
- Where to find opportunities
- Registering as a Vendor
- What is Sigma VSS?
- Central Procurement Contract List
- Extended Purchasing Program
- State Purchasing Preferences
- Getting help from your PTAC



[Learn More about the PTAC](#)

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