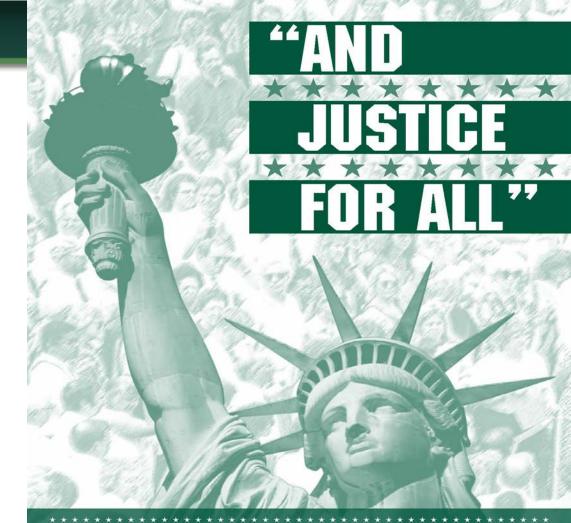


# Using visitor *First Impressions* to guide community-driven tourism?

Mary Faculak, Executive Director, East Jordan Chamber of Commerce

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- Overview
  - FIT Program
    - What
    - When
    - Who
  - East Jordan's Experience
- Questions and Answers

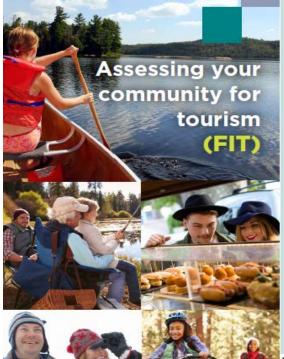
## FIRST IMPRESSIONS: Assessing your community for tourism msue.anr.msu.edu

### **PURPOSE**

FIT is a comprehensive community

assessment conducted by unannounced visitors in a host community positioned to lead development based on the program results. FIT involves developing community leadership, assessing the host community, sharing the results in a community forum open to all, and providing suggestions to drive community action. Overall, FIT helps communities learn about their strengths and weaknesses through the eyes of first-time visitors.

## FIRST IMPRESSIONS:



msue.anr.msu.edu

## FIT communities will:

- Learn about their assets and opportunities from first-time visitors.
- Strengthen an existing cohort of leaders and residents by providing them an opportunity to organize on the basis of valuable feedback about their community.
- Develop a list of action items for community improvement.





- Not how to become a tourist town, but what do visitors think of your town...
- ...because every community gets visitors.
- Will they return or not and what for?
- What are they drawn to that we might not know?
- Information, not criticism





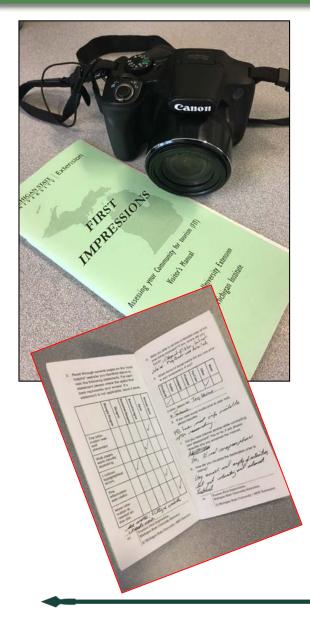
You Tube







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- 1. Prior to the Visit
- 2. Initial Impression
- 3. Community Information
- 4. Visitor Motives
- 5. Destination Evaluation
- 6. Residential Areas
- Tourism Assets Visited
- 8. Main Downtown Business Area
- 9. Waterfront Community
- 10. Using Senses and Safety
- 11. Lasting Impressions
- 12. Trip Reflections

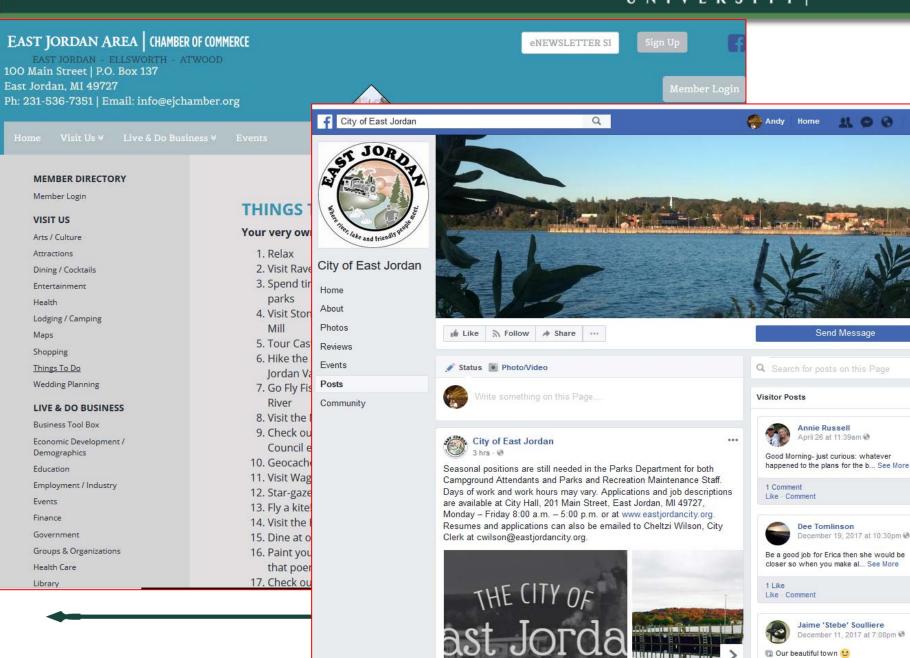
#### Prior to the Visit



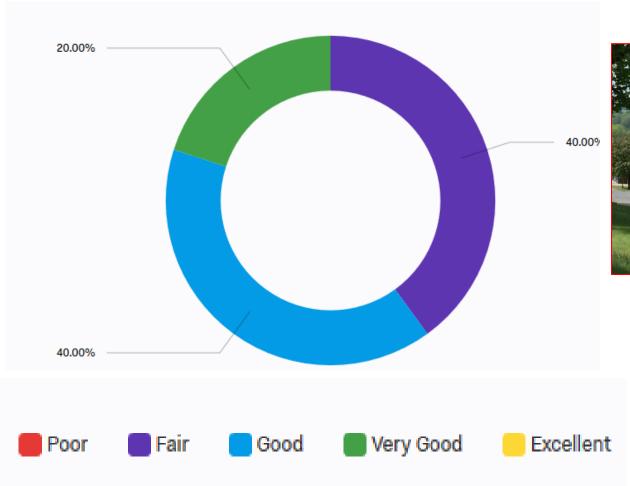
Send Message

December 11, 2017 at 7:08pm 🕙

Our beautiful town



## 6. Residential Areas







## 9. Waterfront Assessment



Positives
And
Negatives



## 11. Lasting Impressions...



#### Most positive experience?

The walkability and welcoming atmosphere on Main Street





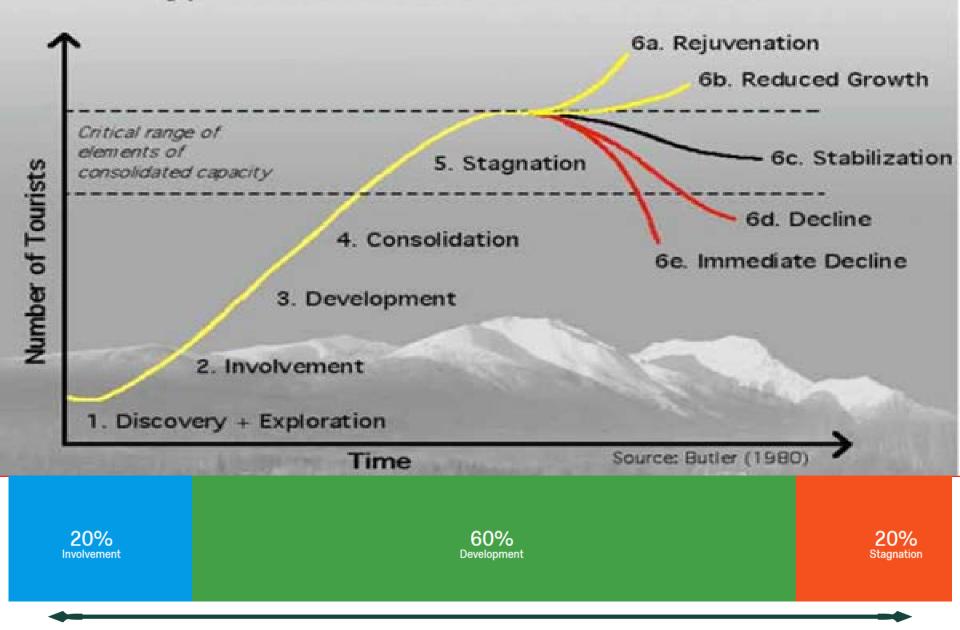


#### Most negative experience?

- Confusion on certain signage referencing a visitor center and not seeing one...
- Some of the businesses in the area were not particularly welcoming or accommodating to visitors...



#### Hypothetical Evolution of a Tourist Area



Art:

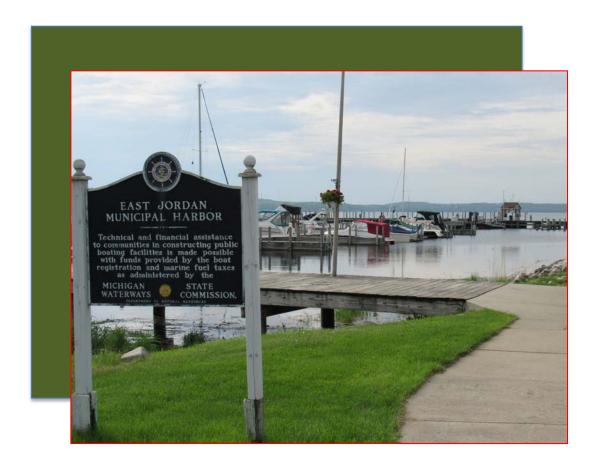
**Business:** 

**Community:** 

**Recreation:** 



## FIT 2018 – East Jordan Experience











#### East Jordan Marketing/Leadership Team Members

Amanda Baker – East Jordan DDA Coordinator

Mary H. Faculak – East Jordan Area Chamber of Commerce President/CEO

Matt Stevenson – East Jordan Public School Superintendent

**Tom Cannon** – East Jordan City Administrator

Cheri Leach – Director of Raven Hill Discovery Center

Rich Dietrich - Friends of the Jordan

Karen Walker – Jordan River Arts Council

Chris Oliver – Lynda's Real Estate Service







- FIRST **IMPRESSIONS:** Assessing your community for tourism (FIT)
- 1. A Community Leadership Team (CLT) is formed.
- 2. CLT applies for FIT.
- 3. MSU Extension conducts a FIT orientation and outlines next steps with the CLT.
- 4. A team of FIT visitors visit the community unannounced
- 5. Internal meetings, results summarized.
- 6. CLT organizes a Community Report Forum (CRF) and summary of results are shared in open forum.
- 7. A written report is provided to the CLT.
- 8. CLT takes the lead with community and decides to act.
- MSU Extension conducts follow-up with CLT to gauge impacts and offer further assistance.

#### FIT communities will:

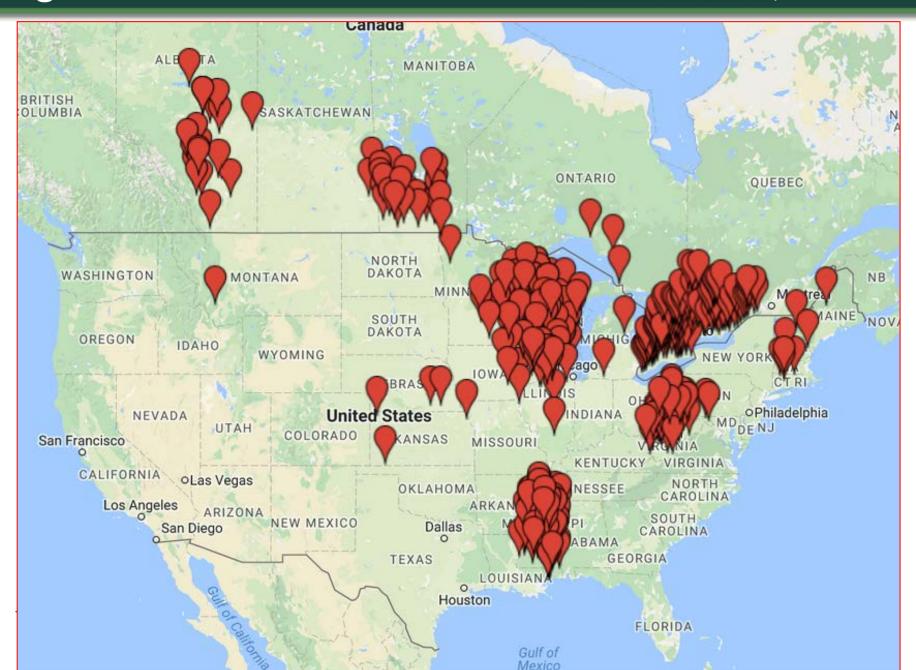
- Learn about their assets and opportunities from first-time visitors.
- Strengthen an existing cohort of leaders and residents by providing them an opportunity to organize on the basis of valuable feedback about their community.
- Develop a list of action items for community improvement.
- Integrate action items into community plans.
- Take action on community improvements and strengthen their image.
- Improve community well-being and quality of life for residents and visitors.



#### The results of FIT can:

- Spawn local leadership.
- Strengthen community vitality.
- Form the basis for future development.

## Program Overview



#### FIT 2016 (Pilots)

Sturgis and Standish

#### FIT 2017

- Village of Elkton
- Imlay City
- City of Marlette
- Village of Sebewaing

#### FIT 2018+

- East Jordan
- Village of Dundee
- Bessemer
- Houghton
- Cass City
- Marine City





## Questions?

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