



**When:**

Wednesday  
November 16, 2016  
1:00—3:30pm

**Where:**

Michigan Works!  
Large Conference Room  
1209 S. Garfield Ave.  
Traverse City, MI

**To Register:**

Click [HERE](#)

-- OR --

**Contact:**

Cathy Fairbanks  
Phone: 231.929.5036



Presented by:



# Responding to Federal Government Opportunities

**Once you have found a government opportunity that you may want to bid on, what do you do next? What factors should you consider before bidding? How does the government evaluate offers? Where do I go for help?**

***This seminar will cover these topics and more:***

- Accepting GSA SmartPay charge Cards
- The Uniform Contract Format
- Understanding a Solicitation
- Responding to a Request for Proposal (RFP)
- Getting help from your PTAC