

Cheweb On Thiseminar

*A Lunchtime Webinar Series on
Selling to the Government*



NorthwestMichigan
PTAC
Government Contracting Expertise

DATE:

Nov. 21, 2017

TIME:

11:00 AM - 12:30 PM

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Introduction to Teaming

If you want to learn some of the best-kept secrets of super successful small businesses, then this 90 minute webinar course is for you. Learning how to leverage Teaming and Joint Ventures to gain a competitive advantage in the federal marketplace will enable you to pursue, win, and perform some of the largest government contracts available to small businesses throughout the geographic markets you serve. This webinar is suited for both new and seasoned contractors who are interested in pursuing larger federal contracts. Who is the target audience? First, anyone who wants to learn how teaming and joint ventures work in the federal marketplace. Second, current contractors looking to gain a competitive edge and pursue larger opportunities.

Once you're registered, you'll receive a confirmation email 24 hrs before the webinar with instructions for how to join the webinar. If you do not receive an email by November 20, please contact Cathy Fairbanks at cathy.fairbanks@networksnorthwest.org or call 231.929.5036.

The NW Michigan PTAC is hosting a series of no cost webinars on Selling to the Government. Each webinar will take place at 11am EST, 60 - 90 minutes in length.

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