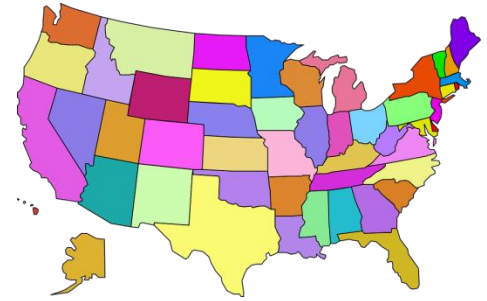




Procurement Technical Assistance Center

*Cathy Fairbanks, Regional Director
Northwest Michigan PTAC*

What is a PTAC?



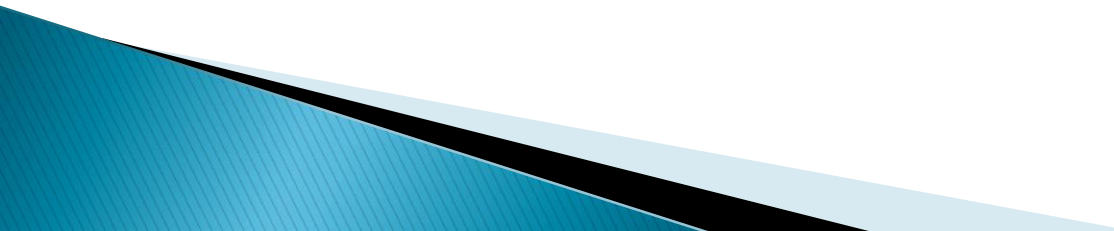
- ▶ PTAP is a Federal Program established in 1985 by Congress, administered by the DLA, and forms a nationwide network of PTACs working to help local businesses compete successfully in the government marketplace.
 - Visit by www.aptac-us.org
- ▶ Purpose of PTAP - expand the number of business capable of participating in government contracts with a focus on small and medium size businesses.
 - Increased Competition = A Better Value for the Government and the Taxpayer
- ▶ PTACs are the bridge between buyer and supplier

Our Government Contracting Expertise is Michigan's Competitive Advantage!

- ▶ Regional program
 - Visit PTACsofMichigan.org/Offices
- ▶ Offer no cost assistance
- ▶ Funded in part through a cooperative agreement with the Defense Logistics Agency and the Michigan Economic Development Corporation (MEDC) and local partners.



What can the PTAC do for you?

- ▶ Individualized business counseling
 - ▶ Registrations & Certifications
 - ▶ Gather information on all government levels: local, state, and federal (who purchases what, when, and where)
 - ▶ Identification of bid opportunities
 - ▶ Support with bid proposals
 - ▶ Procurement award history
 - ▶ Training events (online and in-seat)
 - ▶ Networking/matchmaking events
 - ▶ *Most services provided at no cost!*
- 

Questions?

- ▶ Please visit the PTACs of Michigan table at the back of the room!

Thank you!

